

## Brian Mandell Full Class Session Breakdown

Timestamp	Activity	Description
0:07-1:52:57	Simulation	The camera stays with one group of three students engaged in a simulated negotiation.
1:52:58-2:07:18	Peer Feedback	The student groups offer feedback to their group mates.
2:07:19-2:16:59	Lecture	Mandell offers thoughts on the simulation and gives students questions to think about.
2:17:00-2:50:54	Debrief	Mandell and his teaching assistant debrief with student input, using data from the simulation.