**GENERAL INSTRUCTIONS**

1. We have designated rooms for each team on your role matrix.
2. This is a multi-round exercise with **10 rounds.** In certain rounds only two parties will meet and the other party will remain out of earshot. With the exception of Round 1, odd number rounds will consist of two, 7-minute sessions in which Indocarta and Hawani each get an opportunity to meet privately with Fuji. An agreement may be reached in any round.
3. Rounds will be based on the following schedule:

Round 1: Indocarta and Hawani (15min)

Round 2: All three parties (15min)

Round 3:

*Session 1: Indocarta and Fuji (7 min)*

*Session 2: Hawani and Fuji (7 min)*

Round 4: All three parties (15 min)

Round 5:

*Session 1: Hawani and Fuji (7 min)*

*Session 2: Indocarta and Fuji (7 min)*

Round 6: Indocarta and Hawani (15 min)

Round 7:

*Session 1: Indocarta and Fuji (7 min)*

*Session 2: Hawani and Fuji (7 min)*

Round 8: All three parties (15 min)

Round 9:

*Session 1: Hawani and Fuji (7 min)*

*Session 2: Indocrta and Fuji (7 min)*

Round 10: All three parties (15 min)

1. Only Fuji and one other party are required for an agreement. Agreements must clearly state who is selling rice to Fuji and at what price.
2. A single results sheet must be submitted to the Course Assistant by the end of Round 10 or it will be considered a no deal.